

For over 30 years now, Design Benefits has had the privilege of helping thousand of clients with their insurance needs. We have a full staff of experienced employee's to assist you with any insurance questions, or needs you might have. We are also a member of the Better Business Bureau, and carry an A+ rating.

Major Medical Medicare Supplements Critical Illness Dental and Vision Accident Coverage Cancer/Heart/Stroke Life Insurance Car Insurance Short Term Home Insurance



2. Improve your benefits



 We shop the marketplace in your State to find the most affordable plan

2. Improve your benefits



- We shop the marketplace in your State to find the most affordable plan
- + Customizing a plan specifically to your needs
- 2. Improve your benefits

GOALS

1. Reduce your premium

- Shopping the marketplace in your State to find the most affordable plan
- + Customizing a plan specifically to your needs
- 2. Improve your benefits
 - + Eliminate your deductible on major claims like heart attack, stroke, and cancer
- Show you how to utilize your benefits to their fullest



- + Shopping the marketplace in your State to find the most affordable plan
- + Customizing a plan specifically to your needs

2. Improve your benefits

- + Eliminate your deductible on major claims like heart attack, stroke, and cancer
- + Reduce your deductible to \$250 or less on Accidents
- 3. Show you how to utilize your benefits to their fullest



- + Shopping the marketplace in your State to find the most affordable plan
- Customizing a plan specifically to your needs

2. Improve your benefits

- + Eliminate your deductible on major claims like heart attack, stroke, and cancer
- + Reduce your deductible to \$250 or less on Accidents

3. Show you how to utilize your benefits to their fullest

 Using your PPO network's re-pricing to save money on claims



- + Shopping the marketplace in your State to find the most affordable plan
- Customizing a plan specifically to your needs

2. Improve your benefits

- + Eliminate your deductible on major claims like heart attack, stroke, and cancer
- + Reduce your deductible to \$250 or less on Accidents

- Using your PPO network's re-pricing to save money on claims
- + Updating your policy to give you 100% paid Preventative Benefits

PREVENTATIVE CARE

PPACA became law in the United States on March 23, 2010. PPACA provides for comprehensive changes to the country's regulation of health insurance and the delivery of health care generally. Certain changes apply immediately to all health insurance plan/policies impacted by the legislation, which are purchased on or after September 23, 2010. The biggest change is the fact that preventative care is covered first dollar now under individual and group policies

Service Covered for Adults

 Colorectal cancer screening for Adults over 50
Cholesterol screening for adults of certain ages or at a higher risk
Blood Pressure Screening for Adults
Immunization vaccines for adults -doses, recommended

ages, and recommended populations vary

Service Covered for Women

Breast cancer mammography screenings every 1 to 2 years for women over 40

Cervical cancer screening

Service Covered for Children

Immunization vaccines for children from birth to age 18—doses, recommended ages, and recommended populations vary

□Vision screening for all children

Hearing screening for all newborns

□ Height, weight and body mass index measurements for children



PPO Re-Pricing

IHC Health Solutions, Inc. P.O. BOX 39119	Customer Service Number (815) 986-2414
PHOENIX, AZ 85069-9119 201208061307 Electronic Service Requested	Claim No.:2012215-RZR-002 Adj Claim#: Participant: ID No: Patient: Patient#:36159135
3-DIGIT 670 1632 0.3584 AT 0.371 11111111111111111111111111111111111	Date: 08-02-12 Group: MADISON NATIONAL INDIVIDUAL Network: PROVIDES CARE NETWORK Patient Responsibility
GARDEN PLAIN, KS 67050-9553	Not Covered: 0.00 Co-Pay: 100.00 Deductible: 1820.16 Co-Insurance: 0.00 Total: 1920.16
	Policy underwritten by:

Policy underwritten by: See Below

Explanation of Benefits for services provided by: WESLEY MEDICAL CENTER

l.ine No.	Date(s) Of Service	Service	Amount Billed	Network Discount	Not Covered	Co-Pay	Deductible	Covered Expenses	Paid At	Paid by Plan	Co- Insurance
1	06/25/2012	OUTPT FAC	10015.71	8095.55		100.00	1820.16	0.00	0%	0.00	0.00
		TOTALS	10015.71	8095.55	0.00	100.00	1820.16			0.00	0.00

Deductible

P1064013006

2012 PPO Deductible 2057.05

Comments

*** Please review the important comments that follow:

1

1 OF 1

ENV 1632

OPTIONAL BENEFITS

Office Visit Co-Pays

Prescription Co-pays

OPTIONAL BENEFITS

Office Visit Co-Pays

Some Families go to the doctor more than others and prefer to have a co-pay, some families hardly go at all and would benefit from saving money on their premium by not having a co-pay for office visits

Prescription Co-pays

OPTIONAL BENEFITS

Office Visit Co-Pays

Some Families go to the doctor more than others and prefer to have a co-pay, some families hardly go at all and would benefit from saving money on their premium by not having a co-pay for office visits

Prescription Co-pays

There's a lot of medications now that are on the \$4 generic list at most retail pharmacy's, so most individuals are not using their RX co-pays in today's environment

COMPLIMENTARY RX CARD

PHARMACY

One card automatically covers all family members. Instantly receive average savings of up to 65% on drug prices.

Over 59,000 pharmacies, including major chains and community pharmacies.

Actual savings may vary depending on the medication and the pharmacy. Average savings is 20% off the regular retail price

of your prescription drugs.

VISION

Over 10,500 optical centers offer average discounts of up to 50% off the regular retail price of eyeglasses, contact lenses, sunglasses, and corrective surgery (Lasik, RPK, etc.).

Mail-order contact lens program.

100% guaranteed satisfaction for 30 days.

DENTAL

The dental discount plan offers significantly reduced fees saving members an average of 20% to 50% off of almost all General

Dentists' and Specialists' standard fees.

RX DISCOUNT CARD EXAMPLE

Rx# Safety Caps	*New Rx* 01/28/2011	PATIENT S		MEDICALC	IT IS VERY IMP TAKE OR USE 1 DIRECTED. DO DISCONTINUE I VOUR DOCTOR	THIS DRUG MA TO DRIVE OR C USE CARE UNT FAMILIAR WITH	TAKE THIS MEDI BEFORE A MEAL CAREFULLY FOF TAKE EACH DAY	COUNSELI WARNING: DO PREGNANT, SU PREGNANT, OF BREASTFEEDIN DOCTOR OR PI
XNETCARD SYSTEMS- Counseling: Received: Declined:	\$11.75 RPH: REL:	IGNATURE:			ORTANT THAT YOU THIS EXACTLY AS NOT SKIP DOSES OR UNLESS DIRECTED BY	AY IMPAIR THE ABILITY OPERATE MACHINERY. TIL YOU BECOME I ITS EFFECTS.	MEDICATION 1/2 HOUR NEAL. READ LABEL FOR HOW MANY TIMES TO DAY.	NOT USE IF YOU ARE JSPECT THAT YOU ARE R WHILE NG. CONSULT YOUR HARMACIST.
PHONE: (316	ADWAY WICHITA, K 6) 524-4228 STOP	S 67216 RE: 615000		: 01/28/2011	Dill	4747 S BI	ROADWAY	E RECEIPT
RX#	TX: 0000391121	DAW: 0	12/20/77	NEW		©PH:(316 DATE:0	KS 67216 5)524-4228 11/28/2011	NCPDP:1710169
GEMFIBROZIL 600 MG		57111.0	334 W. 6TH HAYSVILLE, KS 67060		GEMFIB	ROZIL 600) MG TABI	.ET
			PHONE: (216) 200 0700					
NDC: 00093-0670-05 Q NETCARD SYSTEMS- 1.00 REFILL OF 60 UNTIL 01	AUTH # : 11028:	358661801	PHONE: (316) 390-2763 PRESCRIBER: 5 S KOCHER/C AGUSTIN NPI: 1457682296		RX# 6146		5 TX: 00003 HER/C AGU	

87% of all Major Claims involve Heart, Stroke, Cancer, and Accidents



THE TRI-FECTA APPROACH

 Reducing your deductible on Major Claims like Cancer/Heart Attack/Stroke to \$0.

THE TRI-FECTA APPROACH

- Reducing your deductible on Major Claims like Cancer/Heart Attack/Stroke to \$0.
 - We can accomplish this by giving you a large lump sum of money when diagnosed with a major critical illness

THE TRI-FECTA APPROACH

- Reducing your deductible on Major Claims like Cancer/Heart Attack/Stroke to \$0.
 - We can accomplish this by giving you a large lump sum of money when diagnosed with a major critical illness
- Reduce your deductible down to \$250 or less on Accidents, or give you immediate cash benefits to help reduce your out-of-pocket on claims

LET'S REVIEW OUR GOALS

1. Reduce your premium

- + Shopping the marketplace in your State to find the most affordable plan
- Customizing a plan specifically to your needs

2. Improve your benefits

- + Eliminate your deductible on major claims like heart attack, stroke, and cancer
- + Reduce your deductible to \$250 or less on Accidents

- Using your PPO network's re-pricing to save money on claims
- + Updating your policy to give you 100% paid Preventative Benefits



Question's??